

Tamara Thompson



SUMMARY PROFILE

Expertise and Focus

Tamara Thompson is a California lawyer and English law advisor who works with venture capital, corporate and angel investors, start-ups as well as larger companies, individuals and law firms. She has a boutique law firm that provides excellent service and high quality advice to clients in a commercially practical, timely and efficient manner. Tamara and her team serve as external counsel to some clients, and work with others as, or as a part of, their in-house legal team. Tamara and her team focus on excelling in the following areas:

- **Mergers, Acquisitions & Divestitures**
- **Venture Capital & Seed Financings**
- **Start-Up Matters and Entity Formations**
- **US Securities Law Advice**
- **Licensing & Commercial Contracts**

In-House and Large Law Firm Experience

Tamara, as well as the rest of her team, have in-house as well as large law firm experience. Tamara has worked in-house at start-ups, mid-sized and large corporations, as well as at venture capital funds in the United States and in Europe. For in-house assignments, she is, and in some cases her other team members are, available to work with clients on an ongoing basis or on an interim basis to provide coverage (e.g., during notice periods, leaves and vacations) and handle special projects, if and as needed.

US, UK and International Experience

Tamara brings over twenty-one years of experience in her practice to her clients. She lives and works in San Francisco and in London. She has advised numerous clients in the US and across Europe on mergers and acquisitions (buy-side and sell-side), divestitures, venture capital, private equity and debt transactions, as well as start-up and general commercial matters. She has worked on at least a thousand financing transactions, hundreds of M&A deals and completed over 40 public offerings. In addition, she is experienced in all of the aspects of taking her start-up clients from formation all the way through to sale to large corporate and other buyers. Tamara is also experienced in drafting and negotiating a wide range of commercial contracts and intellectual property related agreements as part of her practice.

Current Representative Clients

Tamara started Thompson Legal Advisory Services in February 2000 and since then has enjoyed actively working with her clients to accomplish their goals and objectives. During this

time period she has expanded her team to include three other senior attorneys, as well as document processing, legal support, finance and general operations staff. Some current representative clients of the firm include:

- **Canva, Inc.** – General Corporate and Other Matters
- **Global Founders Capital** – Financing Transactions and Related Matters
- **Broadway Angels** – Financing Transactions and Related Matters
- **Initial Capital** – Financing Transactions and Related Matters
- **London Venture Partners** – Financing Transactions and Related Matters
- **Popsugar, Inc.** – Commercial Contracts and Licensing Matters
- **Solinea, Inc.** – General Corporate, Commercial Contracts and Licensing Matters

Other Background

Tamara began her legal career at Brobeck, Phleger & Harrison LLP in San Francisco in 1994. She moved to Venture Law Group in Menlo Park, CA in 1997, where she practiced until 1999. Clients Tamara worked with while at Brobeck included Flextronics International Ltd., Biochem Pharma, Cygnus, Inc., Cyanotech, Morgan Stanley, Lehman Brothers, Alex Brown, Montgomery Securities and Cowen & Company. At Venture Law Group, clients Tamara worked with included Intel Capital, Weiss Peck & Greer, Oracle, Credit Suisse First Boston, Resolute Software and Chromatic Research. In London during 1999 and 2000, Tamara applied her experience to international transactions, focusing on venture capital work and advising multinational clients on US securities law compliance matters and stock exchange compliance and listing requirements while at Mayer Brown & Platt LLP. Her largest client in London was Intel Capital. She also worked extensively with Marconi plc. After her return to the US, Tamara served as general counsel of an e-commerce company, the Tomorrow Factory, Inc., and then on a consulting basis after launching Thompson Legal Advisory Services, as general counsel and corporate secretary of Xcert International, Inc., which had offices in the Bay Area, Canada and England. Xcert was acquired by RSA Security, Inc. in February 2001. After the acquisition, Tamara worked on a consulting basis with RSA and with a number of other clients as well, many of whom she continues to do work for today.

Qualifications and Education

Tamara earned her Bachelor of Science from the University of Southern California (Finance and Business Economics) (1991) and her Doctor of Jurisprudence (J.D.) from Northwestern University (1994). While at Northwestern she served as Articles Editor on the Journal of International Law & Business and participated in the Julius H. Miner Moot Court Competition. Tamara is qualified to practice law in California and also advises on English law matters.

Contact Details and Additional Information

Tamara may be contacted via e-mail on tt@tamarathompson.com. In the US she may be reached on +1 415 495 5224 (office) or +1 415 717 4265 (mobile) and by fax on +1 415 896 5166. In the UK and on the European Continent she may be reached on +44 (0) 779 1268 346 or +49 (0) 176 609 829 23. Tamara's Website is located at www.tamarathompson.com and contains additional contact details and information about the rest of the team and her firm's practice.